

# Logiq Group - Our story

Helping our clients build confidence in business management was the original goal of Logiq Group. Fifteen years on, our work has evolved almost beyond recognition – but that foundational goal is still in place. We're here to help our clients set up the tools and systems they need to succeed, and to provide expert oversight and support along the way.

Originally a service offering of an existing accounting firm, Logiq Group was established to meet the emerging needs and goals of our clients. Our expertise in finding functional, flexible ERP solutions allows us to keep up with our clients' ever-changing requirements and provide them with the best possible support.

Now, we offer a range of software solutions, including our flagship ERP product, HARMONiQ, that help clients easily run every aspect of their business. We merge technical expertise with our extensive accounting experience, creating functional solutions supported by robust financial controls. It's about delving into the unique needs of your business, so we can tailor a solution that fits you perfectly.

# Why choose Logiq Group?



#### Personalized ERP Solutions:

Our team of experts provides customized ERP solutions tailored to your specific business needs, ensuring maximum efficiency and profitability.



#### Technical and Financial Expertise:

With a combination of technical and financial knowledge, we are uniquely equipped to deliver solutions that drive growth and success.



#### Comprehensive Support:

We guide you through every step of the implementation process, ensuring a seamless transition to our ERP system.



### Reliable Ongoing Support:

Our NZ-based team is available to provide support and advice, ensuring that your ERP solution is always optimized for your business needs.





## Integrate, control, optimise

Technology should enhance, not disrupt – simplify, not complicate – support growth, not slow you down. That's the ethos behind our business management and ERP software, HARMONIQ.

HARMONiQ is designed to drive efficiency in all your business processes, but the benefits go beyond streamlining and speed. By integrating operational and financial processes into one system, you gain a new level of transparency and control over your business. Business intelligence and reporting tools deliver real-time big-picture insights, while automation helps you accelerate and optimise key processes.

This combination of precise control and flexible functionality makes HARMONiQ particularly appealing to businesses looking to effectively manage high-volume inventory, ordering and warehousing.

#### **Key benefits:**

- Integrate CRM, inventory, stock control, ordering, financial and marketing systems for comprehensive visibility.
- Automate key workflows and processes for speed, accuracy, cost control and improved customer service.
- Access business data and analytics tools through one platform for deep, real-time insights.
- Manage customer relationships and ordering effectively for consistently positive customer experiences.
- Customise functionality to fit your business needs.



#### What type of businesses is HARMONiQ suited for?

HARMONIQ is best suited for businesses with a turnover between 5 and 50 million, or smaller businesses in a high growth phase.

#### How do I know if HARMONiQ is the right solution for me?

A consultant will discuss your requirements and current processes to provide a recommendation. HARMONiQ is a good fit for businesses focused on efficiency and internal process improvement.

## Can HARMONiQ be integrated with other systems?

HARMONIQ has a built-in integration module including a customizable REST API that allows any area of the system to be accessed over the internet.

#### What are the key benefits of HARMONiQ for manufacturers?

Key benefits include job costing for complex projects, time tracking, multi-level bill of materials, and scheduling for jobs and works orders.

#### Meet the team



## **Jeremy Prestidge**Director

Jeremy is all in on SME success. He's worked in the ERP space since 2018, helping small-to-medium businesses find and implement business management solutions. He brings functional and technical expertise to his role as Logiq Group Director – supporting the team to grow and thrive.



#### Jeff Prestidge

Director
With 18 years as a Qualified
Statutory Accountant,
40+ successful software
implementations, and extensive
practice management
experience, Jeff brings an
essential depth of financial and
technical knowledge to the Logiq
Group team.



## **Leigh Butler-Weatherley** ERP Implementation

Consultant
After 20 years working in the UK,
Leigh moved to New Zealand
and joined the Logiq Group
team. As ERP Implementation
Consultant, his experience in
distribution, manufacturing and
supply chain management helps
him get to the heart of his clients'
needs and create truly fit-forpurpose solutions.

#### **Case Study**

# HARMONiQ and Monkeytoe – managing manufacturing through rapid growth

How does a family business scale and achieve long-term success through systematizing processes? For aluminium manufacturer Monkeytoe, implementing HARMONiQ turned out to be the ideal solution.

The Taranaki-based company designs, manufactures and installs aluminium structures across New Zealand. Looking to expand, it needed a system to help streamline and optimise multiple elements of the business – from stock costings and quotes to management, scheduling, progress claims and invoicing.

After workshopping solutions, HARMONiQ was identified as the most suitable system that could support manufacturing, project delivery and financial processes at the scale Monkeytoe required. Logiq Group supported the team through implementation, and the system went live in late 2018.

The result? Monkeytoe can now manage every job effectively – from simple orders to multi-faceted million-dollar contracts – on a single platform. As the company continues to grow, it's set up to handle whatever comes next.



HARMONiQ has enabled the company to grow, and more importantly, the system can evolve as the company matures.

**Budd Prestidge** General Manager

